

HIGHLIGHTS



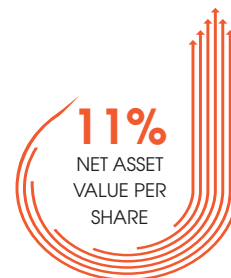
Up 2% to R1,975 billion
Feb 14: R1,975b
Feb 13: R1,945b



Up 7% to 68,2 cents
Feb 14: 68,2c
Feb 13: 63,5c



Up 9% to 66,9 cents
Feb 14: 66,9c
Feb 13: 61,5c



Up 11% to 437,2 cents
Feb 14: 437,2c
Feb 13: 393,3c



Up 13% to 17 cents
Feb 14: 17c
Feb 13: 15c



Up 4% to R311,1 million
Feb 14: R311,1m
Feb 13: R299,1m

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

R000's	% change	Reviewed 2014	Audited 2013
Revenue	2	1 975 314	1 945 419
Cost of sales		(1 195 903)	(1 161 574)
Gross profit	(1)	779 411	783 845
Other income		8 128	8 464
Operating expenses		(620 682)	(625 898)
Operating profit		166 857	166 411
Share of profit of associate net of taxation		21	25
Investment income		12 071	11 750
Finance costs		(27 079)	(35 418)
Net profit before taxation		151 870	142 768
Taxation (note 2)		(41 200)	(41 090)
Net profit for the year	9	110 670	101 678
Other comprehensive income net of taxation			
Foreign currency translation differences		128	(20)
Total comprehensive income for the year		110 798	101 658
Earnings per share (cents) (note 3)			
- Basic	9	66,9	61,5
- Headline	7	68,2	63,5
- Diluted basic		64,0	58,9
- Diluted headline		65,3	60,8

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

R000's	% change	Reviewed 2014	Audited 2013
Assets			
Non-current assets		1 031 266	981 269
Property, vehicles, plant and equipment		986 896	939 934
Intangible assets		37 568	38 064
Investments and loans		2 175	104
Deferred tax		4 627	3 167
Current assets		473 789	426 836
Inventories		64 890	56 637
Investments and loans		—	3 461
Trade and other receivables		240 990	234 700
Taxation in advance		1 270	137
Cash and cash equivalents		166 639	131 901
Non-current assets held for sale		97	350
Total assets		1 505 152	1 408 455
Equity and liabilities			
Equity		715 296	650 117
Non-current liabilities		338 584	344 160
Interest-bearing borrowings		165 383	187 217
Deferred tax		173 201	156 943
Current liabilities		451 272	414 178
Trade and other payables		366 695	325 735
Current portion of interest-bearing borrowings		83 805	87 047
Other financial liabilities		394	287
Current tax payable		88	832
Shareholders for dividend		290	277
Total equity and liabilities		1 505 152	1 408 455
Net asset value per share (cents)	11	437,2	393,3

CONSOLIDATED STATEMENT OF CASH FLOWS

R000's	% change	Reviewed 2014	Audited 2013
Cash flows from operating activities		265 194	252 606
Cash generated by operations before proceeds on disposal of rental assets		275 858	263 931
Proceeds on disposal of rental assets		35 207	35 191
Cash generated by operations	4	311 065	299 122
Net finance costs		(15 346)	(23 940)
Changes in working capital		37 523	39 336
Taxation paid		(28 314)	(25 640)
Cash available from operating activities		304 928	288 878
Dividends paid		(39 734)	(36 272)
Cash flows from investing activities		(195 985)	(145 373)
Cash flows from financing activities		(34 553)	(39 324)
Net change in cash and cash equivalents		34 656	67 909
Translation difference on foreign bank accounts		82	16
Cash and cash equivalents at beginning of year		131 901	63 976
Cash and cash equivalents at end of year		166 639	131 901

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

R000's	Reviewed 2014	Audited 2013
Ordinary share capital and premium	10 841	10 841
A ordinary shares	10	10
Treasury shares	(109 679)	(99 670)
Balance at beginning of year	(99 670)	(100 086)
Treasury shares sold	545	416
Treasury shares acquired	(10 554)	—
Share-based payment reserve	20 322	16 717
Balance at beginning of year	16 717	15 155
Share-based payment expense	3 605	1 562
Foreign currency translation reserve	108	(20)
Balance at beginning of year	(20)	—
Foreign currency translation differences	128	(20)
Retained income	793 694	722 239
Balance at beginning of year	722 239	656 808
Profit on disposal of treasury shares	532	90
Dividends paid	(39 747)	(36 337)
Net profit for the year	110 670	101 678
Total capital and reserves	715 296	650 117

SEGMENT INFORMATION

R000's	Reviewed 2014	Audited 2013
Total segment revenue	2 131 048	2 102 745
General distribution	1 634 090	1 565 996
Truck rental and other	382 761	420 916
Head office and other	114 197	115 833
Less: Inter-segment revenue	155 734	157 326
General distribution	4 991	4 733
Truck rental and other	38 714	36 925
Head office and other	112 029	115 668
External segment revenue	1 975 314	1 945 419
General distribution	1 629 099	1 561 263
Truck rental and other	344 047	383 991
Head office and other	2 168	165
Business segment results		
General distribution	144 232	126 098
Truck rental and other	36 905	47 467
Head office and other	(14 280)	(7 154)
Operating segment results	166 857	166 411
Share of profit of associate net of taxation	21	25
Investment income	12 071	11 750
Finance costs	(27 079)	(35 418)
Net profit before taxation	151 870	142 768
Total segment assets		
General distribution	687 786	642 408
Truck rental and other	574 121	551 190
Head office and other	235 173	207 988
Segment assets	1 497 080	1 401 586
Investments and loans	2 175	3 565
Deferred tax	4 627	3 167
Taxation in advance	1 270	137
Total assets	1 505 152	1 408 455

NOTES

1. Statement of compliance
The reviewed condensed consolidated financial results are prepared in accordance with the requirements of the JSE Limited Listings Requirements for provisional reports and the requirements of the Companies Act of South Africa. The Listings Requirements require provisional reports to be prepared in accordance with the framework concepts and the measurement and recognition requirements of International Financial Reporting Standards (IFRS) and the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Pronouncements as issued by Financial Reporting Standards Council and to also, as a minimum, contain the information required by IAS34 Interim Financial Reporting. The accounting policies applied in the preparation of the reviewed condensed consolidated financial results are in terms of IFRS and are consistent with those applied in the previous consolidated annual financial statements. These results have been prepared under the supervision of the Group Financial Director, Mr CL Sack.

The auditor's unqualified review opinion does not necessarily report on all of the information contained in this announcement. Shareholders are therefore advised that in order to obtain a full understanding of the nature of the auditor's engagement they should obtain a copy of the auditor's report together with the accompanying financial information from the company's registered office.

The Group's auditor, Baker Tilly SVG has reviewed these results.

R000's	Reviewed 2014	Audited 2013
2. Taxation		
Dividend withholding tax and secondary tax on companies included in taxation	39	2 075
3. Headline earnings		
3.1 Reconciliation between basic and headline earnings		
Basic earnings	110 670	101 678
Loss on disposal of property, vehicles, plant and equipment less taxation	2 229	3 222
Headline earnings	112 899	104 900
3.2 Number of ordinary shares of R0,001 each in issue		
Actual	198 627 386	198 627 386
Weighted average	165 505 874	165 204 702
Diluted	172 797 925	172 534 796
3.3 Number of A ordinary shares of R0,001 each in issue		
Actual	10 429 010	10 429 010
4. Supplementary information		
Depreciation	92 915	84 940
Amortisation of intangible assets	15 972	14 308
Depreciation and amortisation	108 887	99 248

COMMENTARY

INTRODUCTION
Value Group Limited ("the Group") and its subsidiaries provide a comprehensive range of tailored logistical solutions throughout southern Africa. The operating divisions specialise in providing a diversified range of supply chain services, which encompass distribution, transport, clearing and forwarding, warehousing, container and fleet management, forklift and commercial vehicle rental and leasing.

FINANCIAL REVIEW
Despite the subdued economic environment which continued to impact trading conditions in the form of pricing pressures and reduced customer volumes, the Group produced acceptable results. Revenue increased marginally by 2% to R1,975 billion. New accounts, increased fuel recoveries and annual escalations were offset by weak consumer demand and the expiry of key contracts towards the end of the previous financial year.

Gross profit margins were negatively affected by the 10% increase in the labour rate and an average 13% increase in the cost of fuel. These increases were mostly offset by

COMMENTARY (continued)

operational efficiencies and reduced maintenance costs attributable to the quality of the fleet. Nevertheless, gross profit marginally decreased to R779,4 million. Notwithstanding this reduction, the key focus to extract efficiencies through stringent control of employment and overhead costs enabled operating margins to be maintained at 8%.

Decreased average debt levels contributed to the reduction of finance costs from R35,4 million to R27,1 million. In addition, the effective tax rate reduced from 28,8% to 27,1% due to the previous period's inclusion of the STC expense amounting to R2,1 million. Accordingly, net profit and basic earnings per share increased by 9% to R110,7 million and 66,9 cents respectively. Headline earnings increased by 7% to 68,2 cents per share.

Cash generated by operations increased by 4% to R311,1 million. Total capital expenditure amounted to R202,3 million and comprised R124,9 million for vehicles, R25,7 million for IT hardware and software, R29,1 million for materials handling equipment and the balance of R22,6 million for plant, equipment and accessories. The Group's solid cash flows together with the R39,8 million realised from the disposal of rental vehicles and other assets funded this capital expenditure in full in addition to reducing interest-bearing debt by R25,1 million. Cash balances increased by R34,7 million to R166,6 million.

Net asset value increased by 11% to 437,2 cents per share. Two million shares were repurchased during the period which are now held as treasury shares.

The Group's balance sheet remains sound with a low debt:equity ratio of 35% which is below the 40% to 60% target range.

BROAD-BASED BLACK ECONOMIC EMPOWERMENT

Subsequent to the BEE equity transaction concluded in the 2011 financial year, the Group is pleased to advise that the respective BEE equity funding structures are comfortably covered by the underlying market value of the shares in Value Group Limited. In addition, over the last three years, the Group has maintained a level 4 BBBEE score.

OPERATIONAL REVIEW

General distribution segment

Due to the expiry of contracted business towards the end of the previous period, the volume decline experienced in the first half was partially reversed through new customer take on. This, in addition to annual price adjustments and fuel recoveries contributed to revenue increasing by 4% to R1,629 billion. In addition, the ongoing cost saving initiatives contributed to operating margins increasing from 8% to 9%. Operating profit increased from R126,1 million to R144,2 million.

Truck rental and other segments

Operating results in the truck rental division were below expectation. The completion of a key project at the end of the previous period resulted in revenue reducing from R384 million to R344 million. Accordingly, operating profits reduced by R10,6 million to R36,9 million. Measures have been taken to grow the revenue base and improve performance. The other divisions comprising this segment performed in line with expectation.

FUTURE CAPITAL EXPENDITURE

Capital expenditure for the 2015 year has been budgeted at approximately R190 million. This will be funded predominantly by internally generated cash flows and the balance by interest-bearing debt.

PROSPECTS

The introduction of e-tolls, increases in fuel, labour, interest rates and inflationary pressures do not bode well for the South African market. In addition, high unemployment rates and consumer debt exposure together with protracted strike action continue to weaken the economy by depressing growth rates. It is therefore anticipated that the resultant financial pressures faced by the consumer will impact existing customer volume growth and the Group's ability to expand the customer base. Consequently, the Group expects difficult trading conditions in 2015.

The Group remains committed to its acquisitive growth strategy by leveraging off its intellectual property, infrastructure, low gearing, positive cash balances and strong cash flows. The Group seeks to invest not only in businesses that complement existing divisions, but also in those that will diversify and grow new revenue streams. Various acquisition opportunities continue to be evaluated and actively pursued both in South Africa and its neighbouring countries.

DECLARATION OF FINAL DIVIDEND (NUMBER 15)

Generation of increased positive cash flows has enabled the Board to declare a 13% increase in the gross final dividend to 17 cents per ordinary share which will be paid out of distributable reserves. The total STC credits utilised as part of this declaration amount to R1 855,70. The number of ordinary shares in issue at the date of this declaration is 198 627 386 and consequently the STC credits utilised per share amounts to 0,00093 cents per share. The dividend will be subject to a dividend withholding tax of 15% which amounts to 2,54986 cents per share. This will result in a net dividend of 14,45014 cents per share to those shareholders who are not exempt from paying dividend withholding tax. The tax reference number of Value Group Limited is 9319/054/71/5. The gross dividend is covered 2,5 times by second half headline earnings and is payable to shareholders as follows:

Declaration date	Tuesday, 13 May 2014
Last day to trade cum dividend	Friday, 27 June 2014
Trading ex dividend commences	Monday, 30 June 2014
Record date	Friday, 4 July 2014
Payment date	Monday, 7 July 2014

Share certificates may not be dematerialised or rematerialised between Monday, 30 June 2014 and Friday, 4 July 2014 both days inclusive.

For and on behalf of the Board
C D Stein
Chairman
Johannesburg
13 May 2014

S D Gottschalk
Chief Executive Officer