

## HIGHLIGHTS

# REVENUE

R1.198bn  
UP by 21%

# HEADLINE EARNINGS PER SHARE

14.4 cents  
UP by 31%

# EARNINGS PER SHARE

13.5 cents  
UP by 34%

# NET ASSET VALUE PER SHARE

483.5 cents  
UP by 5%

# INTERIM DIVIDEND PER SHARE

6 cents  
UP by 20%

# CASH GENERATED BY OPERATIONS

R98.7 m  
DOWN by 1%

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

R000's	% change	Unaudited 31 August 2016	Restated* 31 August 2015	Restated* 29 February 2016
<b>Revenue</b>	21%	<b>1 197 936 (810 948)</b>	990 679 (598 211)	2 043 994 (1 245 627)
Cost of sales		386 988	392 468	798 367
Gross profit		11 797	8 137	19 829
Operating income		(363 401)	(373 363)	(730 616)
Operating profit	30%	<b>35 384</b>	27 242	87 580
Share of profit of equity-accounted investees		28	50	79
Investment income		6 772	7 212	14 060
Finance costs		(16 098)	(14 884)	(30 932)
<b>Net profit before taxation</b>		<b>26 086</b>	19 620	70 787
Taxation		(6 043)	(4 004)	(16 602)
<b>Net profit for the period</b>	28%	<b>20 043</b>	15 616	54 185
Other comprehensive income				
Foreign currency translation differences		124	333	355
<b>Total comprehensive income for the period</b>		<b>20 167</b>	15 949	54 540
<b>Owners:</b>		<b>21 039</b>	16 170	55 274
Net profit for the period		20 915	15 837	54 919
Other comprehensive income		124	333	355
Non-controlling interest:		(872)	(221)	(734)
Net loss for the period		(872)	(221)	(734)
Other comprehensive income		-	-	-
<b>Earnings per share (cents) (note 3)</b>				
Basic	34%	<b>13.5</b>	10.1	35.4
Headline	31%	<b>14.4</b>	11.0	37.2
Diluted basic		13.5	10.1	35.4
Diluted headline		14.4	11.0	37.1

### CONSOLIDATED STATEMENT OF CASH FLOWS

R000's	% change	Unaudited 31 August 2016	Restated* 31 August 2015	Restated* 29 February 2016
<b>Cash flows from operating activities</b>		<b>35 625</b>	84 552	176 703
Cash generated by operations before movements in working capital and proceeds on disposal of rental assets		81 655	74 058	186 113
Proceeds on disposal of rental assets		17 040	25 992	52 063
Cash generated by operations	(1%)	<b>98 695</b>	100 505	238 176
Changes in working capital		(17 506)	21 638	(4 123)
Net finance costs		(9 326)	(7 672)	(16 872)
Taxation paid		(8 023)	(11 002)	(14 330)
<b>Cash available from operating activities</b>		<b>63 840 (28 215)</b>	103 014 (18 462)	202 851 (26 148)
<b>Cash flows from investing activities</b>		<b>(56 252)</b>	(84 846)	(168 830)
<b>Cash flows from financing activities</b>		<b>(26 435)</b>	(29 802)	(35 153)
Net change in cash and cash equivalents		(47 062)	(30 096)	(27 280)
Translation difference		4	190	308
Cash and cash equivalents at beginning of period		91 342	118 314	118 314
<b>Cash and cash equivalents at end of period</b>		<b>44 284</b>	88 408	91 342

### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

R000's	Unaudited 31 August 2016	Restated* 31 August 2015	Restated* 29 February 2016
<b>Ordinary share capital and premium</b>	<b>10 829</b>	10 829	10 829
Balance at beginning of period	10 829	10 841	10 841
Shares cancelled	-	(12)	(12)
<b>A ordinary shares</b>	<b>10</b>	10	10
<b>Treasury shares</b>	<b>(97 021)</b>	(97 021)	(97 021)
Balance at beginning of period	(97 021)	(134 777)	(134 777)
Treasury shares acquired	-	(16 440)	(16 440)
Treasury shares cancelled	-	54 196	54 196
<b>Share-based payment reserve</b>	<b>28 955</b>	25 544	27 184
Balance at beginning of period	27 184	23 891	23 891
Share-based payment expense	1 771	1 653	3 293
<b>Foreign currency translation reserve</b>	<b>495</b>	349	371
Balance at beginning of period	371	16	16
Foreign currency translation differences	124	333	355
<b>Retained income</b>	<b>803 182</b>	769 431	800 794
Balance at beginning of period	800 794	826 305	826 305
Dividends paid	(18 527)	(18 527)	(26 246)
Shares cancelled	-	(54 184)	(54 184)
Net profit for the period	20 915	15 837	54 919
<b>Total capital and reserves attributable to owners</b>	<b>746 450 (1 878)</b>	709 142 (493)	742 167 (1 006)
Non-controlling interest			
Balance at beginning of period	(1 006)	(272)	(272)
Net loss for the period	(872)	(221)	(734)
<b>Equity</b>	<b>744 572</b>	708 649	741 161

\*Restated for the treatment of IFRS 10 - refer to note 6

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION

R000's	% change	Unaudited 31 August 2016	Restated* 31 August 2015	Restated* 29 February 2016
<b>Assets</b>		<b>1 071 850</b>	1 069 133	1 074 448
<b>Non-current assets</b>		<b>1 015 896</b>	1 027 494	1 039 515
Property, vehicles, plant and equipment		14 668	21 795	17 415
Intangible assets		27 231	10 685	10 670
Goodwill		1 470	1 672	1 776
Loan receivable		341	284	313
Equity-accounted investees		12 244	7 203	4 759
Deferred tax asset				
<b>Current assets</b>		<b>488 644</b>	456 904	438 562
Inventories		99 600	69 177	59 993
Trade and other receivables		326 195	285 465	276 124
Other financial assets		12 760	7 088	8 983
Current tax receivable		1 738	6 766	2 120
Cash and cash equivalents		48 351	88 408	91 342
<b>Non-current assets held for sale</b>		<b>668</b>	222	156
<b>Total assets</b>		<b>1 561 162</b>	1 526 259	1 513 166
<b>Equity and liabilities</b>		<b>744 572</b>	708 649	741 161
<b>Equity</b>		<b>339 949</b>	341 065	342 956
<b>Non-current liabilities</b>		<b>151 440</b>	168 102	163 346
Interest-bearing borrowings		2 535	1 774	1 774
Non interest-bearing borrowings		3 268	-	-
Vendor for acquisition		182 706	171 189	177 836
Deferred tax		476 641	476 545	429 049
<b>Current liabilities</b>		<b>371 441</b>	366 008	323 508
Trade and other payables		4 067	-	-
Bank overdraft		86 874	101 739	101 144
Current portion of interest-bearing borrowings		9 804	3 802	3 802
Vendor for acquisition		255	-	-
Other financial liabilities		3 755	4 582	147
Current tax payable		445	414	448
Shareholders for dividend				
<b>Total equity and liabilities</b>		<b>1 561 162</b>	1 526 259	1 513 166
Net asset value per share (cents)	5%	<b>483.5</b>	459.0	480.8

### SEGMENT INFORMATION

R000's	Unaudited 31 August 2016	Restated*, 31 August 2015	Restated*, 29 February 2016
<b>Total segment revenue</b>	<b>1 277 422</b>	1 074 414	2 215 526
General distribution	781 843	816 740	1 675 620
Truck rental and other	194 573	191 299	406 491
Retail logistics	240 095	1 388	7 798
Head office and other	60 911	64 987	125 617
<b>Less: Inter-segment revenue</b>	<b>79 486</b>	83 735	171 532
General distribution	3 820	3 820	9 707
Truck rental and other	15 307	17 459	41 066
Retail logistics	-	-	-
Head office and other	60 359	62 456	120 759
<b>External segment revenue</b>	<b>1 197 936</b>	990 679	2 043 994
General distribution	778 023	812 920	1 665 913
Truck rental and other	179 266	173 840	365 425
Retail logistics	240 095	1 388	7 798
Head office and other	552	2 531	4 858
<b>Business segment results</b>			
General distribution	26 436	43 101	93 947
Truck rental and other	13 829	3 794	31 840
Retail logistics	226	(4 466)	(11 585)
Head office and other	(5 107)	(15 187)	(26 622)
<b>Operating segment results</b>			
Share of profit of equity-accounted investees	35 384	27 242	87 580
Investment income	28	50	79
Finance costs	6 772	7 212	14 060
<b>Net profit before taxation</b>	<b>(16 098)</b>	(14 884)	(30 932)
<b>Total segment assets</b>	<b>749 661</b>	732 229	744 916
General distribution	601 280	606 164	618 942
Truck rental and other	71 112	4 148	5 204
Retail logistics	110 556	160 705	126 153
<b>Segment assets</b>	<b>1 532 609</b>	1 503 246	1 495 215
Loan receivable	1 470	1 672	1 776
Equity-accounted investees	341	284	313
Deferred tax asset	12 244	7 203	4 759
Other financial assets	12 760	7 088	8 983
Current tax receivable	1 738	6 766	2 120
<b>Total assets</b>	<b>1 561 162</b>	1 526 259	1 513 166

\*\* Restated for introduction of new segment - refer to note 6

### NOTES

- Basis of preparation**  
The condensed consolidated interim financial results are prepared in accordance with IAS 34 Interim Financial Reporting, the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee, Financial Pronouncements as issued by Financial Reporting Standards Council and the requirements of the Companies Act of South Africa. The accounting policies applied in the preparation of these condensed consolidated interim financial results are in terms of International Financial Reporting Standards and are consistent with those applied in the previous consolidated annual financial statements, other than the deconsolidation of the Group's insurance operations as detailed in note 6. The condensed consolidated interim financial results have been prepared under the supervision of the Group Financial Director, Mr CL Sack. These condensed consolidated interim financial results have not been audited nor reviewed by the Group's auditor.
- Business combination effected during the reporting period**  
The Group acquired 100% of the ordinary share capital of Key Distributors (Pty) Ltd (Key), the effective date for the transaction being 1 March 2016. Key carries on the business of warehousing, distributing and wholesaling a variety of fast moving consumer goods (FMCG) into the formal and informal trade, including independent traders, fuel forecourts and small retailers. The acquisition offers the Group sought after access into the informal market and will facilitate the opportunity for the Group to diversify its business.

### NOTES

- Business combination effected during the reporting period (continued)**  
The cash consideration for the acquisition is R 32.7 million, payable in three tranches. The second and third payments are subject to Key achieving certain profit warranties.

As part of the business combination, the following assets and liabilities were recognised at the acquisition date:

R000's	Unaudited 31 August 2016	Restated* 31 August 2015	Restated* 29 February 2016
- Goodwill	16 561		
- Property, plant and equipment	14 034		
- Inventories	36 816		
- Fair value of trade receivables	14 736		
- Other current assets	9 433		
- Total liabilities	(58 900)		
	32 680		

Summary financial information for the six months ended 31 August 2016:

R000's	Unaudited 31 August 2016	Restated* 31 August 2015	Restated* 29 February 2016
- Revenue	232 810		
- Net profit before tax	3 698		

R000's	Unaudited 31 August 2016	Restated* 31 August 2015	Restated* 29 February 2016
<b>3.1. Headline earnings</b>			
<b>Reconciliation between basic and headline earnings</b>			
Basic earnings attributable to owners	20 915	15 837	54 919
Loss on disposal of property, vehicles, plant and equipment less taxation	1 331	1 381	2 777
<b>Headline earnings</b>	<b>22 246</b>	17 218	57 696
<b>3.2. Number of ordinary shares of R 0.001 each in issue</b>			
Shares in issue	186 427 478	186 427 478	186 427 478
Shares in issue excluding treasury shares	154 389 406	154 389 406	154 389 406
Weighted average shares in issue	154 389 406	156 034 937	155 216 667
Diluted shares in issue	154 454 833	156 949 040	155 356 074
<b>3.3. Number of ordinary shares of R 0.001 each in issue</b>			
Shares in issue	10 429 010	10 429 010	10 429 010
<b>4. Supplementary information</b>			
Depreciation	53 527	51 850	102 911
Amortisation of intangible assets	5 105	6 113	11 618
<b>Depreciation and amortisation</b>	<b>58 632</b>	57 963	114 529
<b>5. Fair value measurement of financial instruments</b>			
<b>5.1. Financial assets/(liabilities)</b>			
<b>Cash and cash equivalents (Level 1)</b>	<b>44 284</b>	88 408	91 342
The carrying value of cash and cash equivalents is considered to reflect its fair value.			
<b>Investment in insurance cell captive (Level 2)</b>	<b>12 760</b>	5 707	8 942
The carrying value of the investment in the insurance cell captive is considered to reflect its fair value.			
<b>Foreign currency forward contracts (Level 2)</b>	<b>(255)</b>	1 381	41
The Group's foreign currency forward contracts are not traded on active markets. These have been fair valued using observable forward exchange rates corresponding to the maturity of the contracts.			
<b>6. Restatement of prior period reported items</b>			
With the acquisition of Key Distributors on 1 March 2016, the Retail logistics segment has been introduced to enhance segmental reporting. The comparative segmental information has accordingly been restated for other operations involved in the wholesaling of beverage products. The Group's insurance operations are conducted in conjunction with a registered insurer, as governed by various contractual arrangements. In the current period the Group sought clarity on certain clauses contained in this agreement, and found that clauses protecting the Group's rights from other parties in respect of the insurance operation's assets, were not as originally interpreted. These operations therefore now do not qualify for consolidation, in accordance with the requirements of IFRS 10, Consolidated Financial Statements. As a result, the Group has deconsolidated the insurance component of its operations retrospectively, and raised a financial instrument to reflect its interest therein. There was no impact on earnings or headline earnings per share, or on net asset value per share. The effect of the restatement is as follows:			

Impact of change 31 August 2015:	Previously stated	Impact of change	Restated
<b>Effect on statement of comprehensive income</b>			
Revenue	999 762	(9 083)	990 679