

2016 Integrated Annual Report





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OUR STORY BEGINS



A SUCCESS STORY

The Value Group, with over 3 decades of experience in supply chain solutions, has become the supply chain partner of choice for many of South Africa's leading brands. The Value Group was founded in 1981 by Group CEO, Steven Gottschalk, and listed on the JSE (Transport Sector) in 1998. At Value we believe that the needs of our customers are the driving force that has positioned us as one of the largest, most comprehensive transport and logistics companies in South Africa. The Value Group operates throughout the Republic of South Africa and sub-Saharan Africa and has become the leading supplier of merchandise transport, warehousing, distribution and logistics solutions.

VALUE GROUP TIMELINE

1981

Value Group founded by Group CEO, Steven Gottschalk, under the name of Value Truck Rental 1998

Value Group listed on the JSE 1999

R&C X-Press Freight acquired on 1 January 1999. Freightpak acquired on 1 March 1999 2000

Certain assets and operations of Rent-a-Bakkie acquired on 1 September 2000 2001

Fleetrent and Fridge Fleet acquired on 1 March 2001 2005

Construction of the state-ofthe-art warehouse and distribution facility in Tunney, Germiston, completed in September 2005

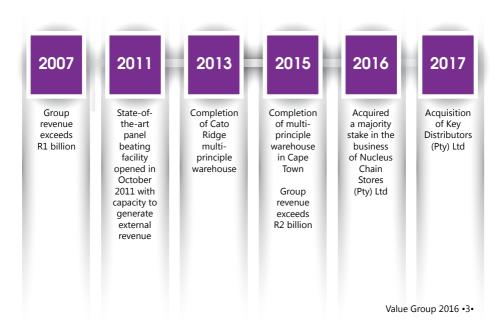
VISION AND MISSION

THE VALUE MISSION STATEMENT

Value Logistics is dedicated to building mutually beneficial long term relationships by understanding the unique requirements and expectations of our customers, designing and implementing cost effective logistics solutions, uplifting the communities we operate in by creating employment, investing in skills development initiatives and thereby creating sustainability for all stakeholders.

THE VALUE VISION

To be recognised as the leading, innovative logistics service provider and the employer of choice in southern Africa.



SERVICE OFFERING

The Value Group provides a diverse range of services which include distribution, transport, clearing and forwarding, warehousing, container and fleet management, forklift and commercial vehicle rental and leasing.



The Group operates fully owned and managed world-class warehouses in excess of 350 000 square meters nationally, supported by state of the art Warehouse Management Systems and IT infrastructure. The warehouses are integrated into the logistics network of the business to allow for accuracy and efficiency in carrying out the various processes. Barcode scanning and batch tracking is made available to further improve the service offering. The Group's warehousing function is fully integrated with Distribution. Facilities are strategically positioned throughout southern Africa, creating the opportunity for our customers to supply products to their customers and stores nationally.



The Group has positioned itself as a leader in its field through expanding its services from basic truck rentals to fully outsourced supply chain solutions that include customised door-to-door offerings via road, air and sea. Highly skilled logistics staff are trained to understand their customers' requirements and are supported by a national and cross-border infrastructure driven through effective technology. Customers benefit from the advantage of the Group's vast size and infrastructure, with the Company boasting in excess of approximately 2,800 vehicles and sophisticated routing and scheduling



The Group offers a wide range of vehicles and services to cater for specific needs, ranging from truck rental, refrigerated fleets, full maintenance leases and dedicated distributions. Value Logistics will manage all facets of the transportation function. Our services include achievement of the agreed service levels, flexibility to increase the size of the fleet to cater for peak demand periods, management of drivers, relevant reporting and safe and flexible delivery of stock.

WAREHOUSING

DISTRIBUTION

TRANSPORT



Value maintains and repairs its fleet of vehicles, as well as those of external customers, at dedicated workshops situated in all the major centres throughout South Africa, serviced by highly skilled technicians. The accredited workshops are fully equipped to repair and maintain all types of vehicles. All vehicles are maintained to a high mechanical standard and road tested to ensure operational efficiency and safety. A 24 hour centralised call centre is available to manage and co-ordinate recovery and repair.



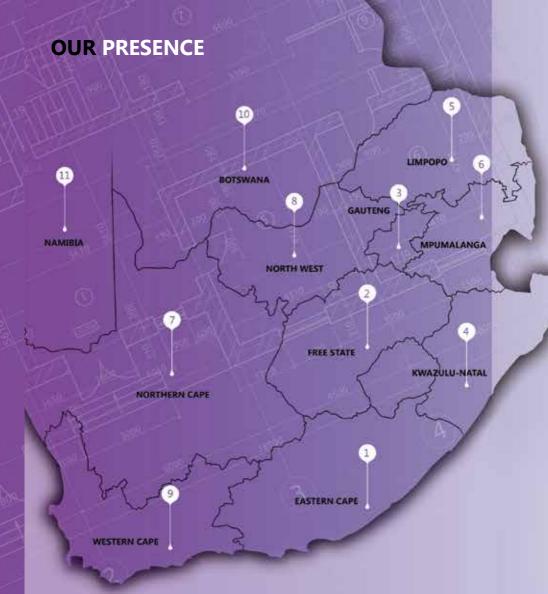
The Group is the sole distributor for Komatsu and STILL forklifts in southern Africa. The Group's extensive national footprint ensures clients in all provinces have maximum flexibility in selecting the right equipment for their needs. The Group offers outright purchase, full maintenance leasing, maintenance packages, spare parts and all inclusive long term and short term rental options with 24 hour back-up service.



Being part of a global network of forwarders, the Group and its clients are given full international exposure. With a network of agents represented in 190 countries, cargo can be moved to or from almost any country in the world and delivered door-to-door.

REPAIRS AND MAINTENANCE

MATERIALS HANDLING IMPORT AND EXPORT



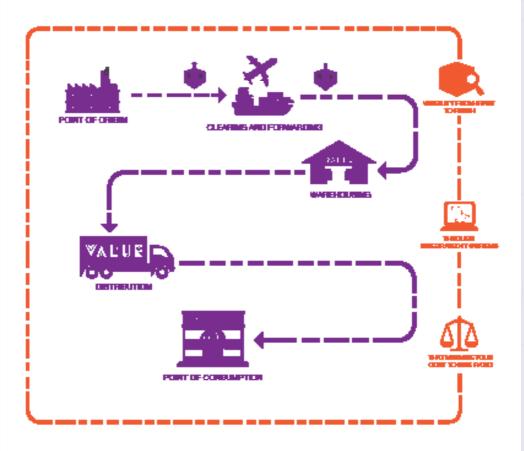
SOUTH AFRICA

- 1. Eastern Cape | East London, Port Elizabeth
- 2. Free State | Bloemfontein, Harrismith
- 3. Gauteng I Johannesburg, Midrand and Pretoria
- 4. KwaZulu-Natal | Pinetown, Cato Ridge
- 5. Limpopo I Polokwane
- 6. Mpumalanga I Nelspruit, Witbank
- 7. Northern Cape | Kimberley
- 8. North West | Klerksdorp, Rustenburg
- 9. Western Cape | Cape Town, George

INTERNATIONAL

- 10. Botswana | Gabarone, Francistown
- 11. Namibia | Windhoek
- China | Hong Kong

THE VALUE SUPPLY CHAIN



The Group's service offering has been developed with the core focus being placed on divisional expertise, highly skilled labour, advanced monitoring systems, IT interfaces and a national distribution framework, therefore ensuring a fully integrated supply chain service offering.

GROUP STRUCTURE AND SEGMENT REVIEW

VALUE GROUP LIMITED

100%

VALUE LOGISTICS LIMITED

VALUE LOGISTICS PERSONNEL SERVICES (PTY) LTD
VALUE LOGISTICS (BOTSWANA) (PTY) LTD

VALUE LOGISTICS NAMIBIA (PTY) LTD

VALUE SPECIALISED LOGISTICS (PTY) LTD

30%

50%

51%

80%

VALUE SA (PTY) LTD

VALUE LOGISTICS (HONG KONG) CO. LTD LIQUID IN MOTION (PTY) LTD CORE LOGISTIX (PTY) LTD

OPERATING SEGMENTS

GENERAL DISTRIBUTION

SEGMENT PROFILE

The General Distribution segment provides a variety of supply chain solutions ranging from door-to-door offerings, distribution and warehousing of hazardous cargo, courier services, warehousing facilities and dedicated distribution services throughout the country.

TRUCK RENTAL AND OTHER

SEGMENT PROFILE

Truck Rental and other activities include fleet management, forklift and commercial vehicle rental and leasing, clearing and forwarding and container handling.

SEGMENT DIVISIONS













SEGMENT DIVISIONS

















GENERAL DISTRIBUTION

SEGMENT PERFORMANCE

1,6%

EXTERNAL SEGMENT REVENUE

Up 1,6% to R1,680 billion

Feb 15: R1.653 billion

₽18,3%

OPERATING SEGMENT RESULTS

Down 18,3% to R91,3 million

Feb 15: R111.7 million

TRUCK RENTAL AND OTHER

SEGMENT PERFORMANCE

1,7%

EXTERNAL SEGMENT REVENUE

Down 1,7% to R377,6 million

Feb 15: R384.1 million

10,9%

OPERATING
SEGMENT
RESULTS

Up 0,9% to R22,9 million

Feb 15: R22.7 million

SEGMENT REVIEW

Revenue increased by R26,6 million to R1,68 billion mostly as a result of the inclusion of Core Logistix effective 1 March 2015. Excluding Core Logistix, revenue reduced due to a significant decline in volumes particularly over the Christmas period and into 2016. This decline in the Logistics and Freightpak operations, together with the associated increased costs, contributed to reducing the segment's operating profits by 18,3% to R91,3 million.

SEGMENT REVIEW

Revenue reduced marginally by R6,5 million to R377,6 million. Demand for truck rental and other services in the second half was below that of the prior year. Notwithstanding this, the clearing and forwarding and truck rental operations performed positively. Operating profit improved marginally to R22,9 million as a result of reduced maintenance and various other cost reductions.

REPORTING FRAMEWORK

Our integrated annual report reflects the results and achievements of the Value Group Limited and covers the reporting period 1 March 2015 to 29 February 2016.

This integrated annual report is the Group's key report for communication with its various stakeholders. This report demonstrates to stakeholders, the financial and operational performance of the Group over the past year and the measures in place to ensure the long term success of the organisation.

Sustainability is a vital part of the organisation and coincides with our aims of being a responsible corporate citizen. The Group views sustainability as the ability to balance the financial, human, environmental and social factors inherent in the organisation over the long term. This report aims to demonstrate the interdependencies of these various factors, and how the actions of the Group in light of these interdependencies, promotes the creation of value and growth over the short, medium and long-term.

The Group takes a precautionary approach to sustainability by putting in place measures to prevent harm to the environment and human health, such as fuel saving initiatives and occupational health and safety initiatives.

REPORTING FRAMEWORK

This report contains standard disclosures from the GRI Sustainability Reporting Guidelines, using the G4 codes. The Group has elected to report using the core application disclosures. A list of the standard disclosures and their location in this integrated annual report can be found on pages 137 to 140.

The Group has also followed the recommendations of the King III Code of Corporate Governance and the Framework of the International Integrated Reporting Council.

The Board has decided not to obtain external assurance on the disclosures included under operational performance in this report, with the exception of its BEE score, as it recognised that its own internal reporting and information gathering processes and indicators should be further refined before external assurance would add value.

Process for defining report content and aspect boundaries

The process used in determining material aspects arises from the Group's risk management process, our core values and guidance issued by the Global Reporting Initiatives. The Group has identified these aspects using the principles for defining report content and has considered the relevance of these aspects to sustainability in a wider context. Material aspects, that is, those aspects considered to be of significance to the decisions of stakeholders were then selected for reporting. Data is collected at operational level and consolidated at Group level. The basis for reporting on wholly owned subsidiaries, associates and joint ventures has not changed since the prior year. Unless otherwise stated, information presented in this integrated report relate to all entities within the Group.

The following list of material aspects were selected for reporting:

- Economic performance
- Environment
- Employment
- Labour management
- Health and safety
- Training and education
- Local communities

RISK MANAGEMENT

Risk management at Value is embedded in every facet of the business, ranging from finance, strategy, operations and human resources. The goal of effective risk management is to ensure that the business reaches its strategic goals, makes effective and efficient use of its operations, delivers reporting that is reliable, compliance with laws and regulations are met and that reputational damage to the business is avoided.

The Board of directors has ultimate responsibility to ensure that a holistic approach to risk management is in place to understand, evaluate and mitigate risk in order to safeguard the business and ensure its long term sustainability. The Board has assigned oversight of the Group's risk management function to the audit and risk committee. The

committee fulfils an oversight role regarding operational risks, internal control, financial reporting risks, internal financial controls, fraud risk as it relates to financial reporting and information technology risks as it relates to operational and financial reporting. The committee in turn reports and escalates risk issues back to the Board.

Risks identified are prioritised by management in accordance with a methodology that considers likelihood and magnitude. Contrary scenarios and assumptions are considered such as leverage and instability. Further support is provided by internal audit in the form of assurance on the effectiveness of control procedures and risk treatment plans in place to reduce the possibility and outcome of known risks.



STAKEHOLDER ENGAGEMENT

The Group is accountable to all its stakeholders and realises that communication is vital to ensure an honest and transparent relationship exists.

Key matters identified with our various stakeholders are detailed below:

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|------------------------|--|--|--|
| STAKEHOLDER | REASON WE ENGAGE | METHOD OF ENGAGEMENT | HIGHLIGHTS ON ENGAGEMENT PROCESS |
| EMPLOYEES | To maintain a high performance work force | The Group's performance review process which is aimed at staff development together with the various ongoing training initiatives. Health and safety and HIV/Aids awareness campaigns. Informal engagement takes place on an ongoing basis and includes the use of: newsletters ad hoc HR questionnaires corporate and one-on-one communication e-mails and intranet. The Group is a member of the National Bargaining Council for the Road Freight and Logistics Industry (NBCRFLI) which empowers stakeholders to negotiate matters that are of mutual interest to the industry. | The performance review process continues to provide valuable feedback to enable employees to constantly improve their job functions whilst also enabling them to express their viewpoints to management. The Group remains compliant with the conditions of the Skills Development Act and Skills Development Levies Act and continues to provide learnerships and training to employees. |
| CUSTOMERS | To build long-term relationships with customers for the mutual benefit of both parties | A dedicated sales team, with direct access to top management, engages with customers on issues of service requirements and query resolution. Similarly, ongoing operational engagement is performed in meeting the unique needs of different customer requirements. | The Group experienced a decline in volumes, mainly as a result of tough trading conditions. The Group has however managed to procure new business. |

| STAKEHOLDER | REASON WE ENGAGE | METHOD OF ENGAGEMENT | HIGHLIGHTS ON ENGAGEMENT PROCESS |
|-------------|---|--|--|
| SUPPLIERS | To ensure provision of goods and services in a responsible manner | Suppliers are engaged regarding service level agreements for the procurement of essential goods and services such as fuel, tyres, vehicle spares and outsourced staff. | The Group negotiated with suppliers for the timely procurement of essential supplies. |
| INVESTORS | Timely and transparent communication | The Group's interim and final results are published in the media followed by analyst presentations conducted by the Chief executive officer and financial director. The Group engages with shareholders and investors in various ways regarding the safeguarding of their interests and includes the distribution of circulars and press releases which provide relevant information related to material transactions. | Timely reporting and publishing of the Group's results and other corporate actions onto the Group website. |
| COMMUNITY | To ensure the Group impacts positively to the environment in which it operates | The Group acknowledges the importance of building sustainable communities and engages with the community on aspects of socio-economic development on a continuous basis. The Group's engagement with the community is discussed further in the social investment section of this report. | Refer to page 35. |

SHAREHOLDERS' INFORMATION

at 29 February 2016

| ORDINARY SHARES – LISTED | Number of shareholders | % | Number of shares | % |
|---|------------------------|--------------|--------------------------|---------------|
| Non-public shareholders | | | | |
| The Value Group Share Incentive Scheme | 1 | 0,05 | 739 790 | 0,40 |
| Directors | 4 | 0,21 | 2 493 570 | 1,33 |
| Diplobuzz Investments (RF) (Pty) Limited | 1 | 0,05 | 6 257 406 | 3,36 |
| The Kacilo Trust | 2 | 0,11 | 9 007 403 | 4,83 |
| Foord Asset Management (Pty) Limited | 2 | 0,11 | 10 161 685 | 5,45 |
| Value Logistics Limited | 1 | 0,05 | 10 440 262 | 5,60 |
| Opsiweb Investments (RF) (Pty) Limited The BRSALO Trust | 1 | 0,05 0,05 | 14 600 614 86 921 617 | 7,83 46,63 |
| THE BROALO HUSI | | | | |
| | 13 | 0,68 | 140 622 347 | 75,43 |
| Public shareholders | | | | |
| Individuals and other | 1 903 | 99,32 | 45 805 131 | 24,57 |
| Total shareholders | 1 916 | 100,00 | 186 427 478 | 100,00 |
| Total Statetiolaets | 1 910 | 100,00 | 100 427 470 | 100,00 |
| Residency | | | | |
| South African | 1 888 | 98,54 | 184 964 794 | 99,22 |
| Foreign | 28 | 1,46 | 1 462 684 | 0,78 |
| | 1 916 | 100,00 | 186 427 478 | 100.00 |
| | | | | |
| Holdings | | | | |
| 1 to 1 000 | 1 049 | 54,75 | 378 998 | 0,20 |
| 1 001 to 5 000 | 484 | 25,26 | 1 332 861 | 0,72 |
| 5 001 to 10 000 | 155 | 8,09 | 1 218 759 | 0,65 |
| 10 001 to 50 000 | 148 | 7,72 | 3 272 504 | 1,76 |
| 50 001 to 100 000 | 26 | 1,36 | 1 956 973 | 1,05 |
| Over 100 000 shares | 54 | 2,82 | 178 267 383 | 95,62 |
| | 1 916 | 100,00 | 186 427 478 | 100,00 |

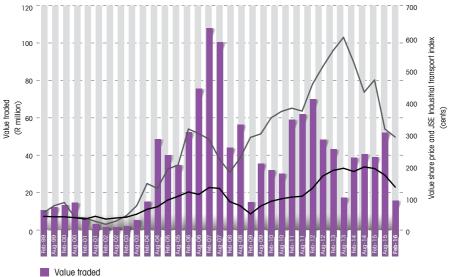
There are no public shareholders which are directly or indirectly beneficially interested in 5% or more of any class of the Company's capital.

| A ORDINARY SHARES – UNLISTED | Number of shareholders | % | Number of shares | % |
|-----------------------------------|------------------------|--------|------------------|--------|
| The Value Group Empowerment Trust | 1 | 100,00 | 10 429 010 | 100,00 |

Current or future black employees of the Group nominated by the Board who fall within the C and D peromness bands and who satisfy a set objective criteria set by the Board, will qualify as participants in the employee empowerment scheme.

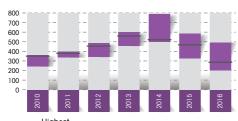
| SHARE INFORMATION | 2016 | 2015 | 2014 | |
|--|-------------------|-------------------|-------------------|--|
| Market price per share (cents) - highest - lowest - closing | 470 200 290 | 585 329 468 | 790 500 522 | |

Value of shares traded on the Johannesburg Stock Exchange and share price since listing



- Value closing price
- JSE Industrial transport index

High, low and closing share price (cents)



Highest Lowest

- Closing

| 2013 | 2012 | 2011 | 2010 |
|------|------|------|------|
| | | | |
| 600 | 485 | 396 | 360 |
| 455 | 340 | 335 | 241 |
| 560 | 455 | 380 | 350 |

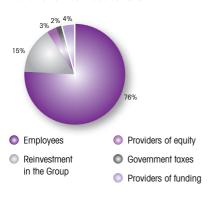
ECONOMIC PERFORMANCE

The Group is dedicated to providing transparent reporting to its stakeholders and aims to demonstrate the value created in the business in the 2016 financial year and how this value was distributed. It is also important to see how the Group has progressed and for this purpose we have also included some financial highlights as well as a seven-year review.

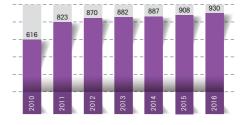
VALUE ADDED STATEMENT

| R'000 | % | 2016 | % | 2015 |
|--|-----|-------------|-----|-------------|
| _ | | | | 0.000.050 |
| Revenue | | 2 062 413 | | 2 038 353 |
| Less: Purchased cost of goods and services | | (1 146 552) | | (1 143 433) |
| Value added | | 915 861 | | 894 920 |
| Investment income | | 14 631 | | 13 511 |
| Wealth created | 100 | 930 492 | 100 | 908 431 |
| Employees | 76 | 711 592 | 74 | 670 240 |
| Reinvestment in the Group | 15 | 142 833 | 16 | 148 235 |
| Providers of equity | 3 | 26 246 | 4 | 35 844 |
| Government taxes | 2 | 18 889 | 3 | 23 815 |
| Providers of funding | 4 | 30 932 | 3 | 30 297 |
| Wealth distributed | 100 | 930 492 | 100 | 908 431 |
| Number of permanent employees | | 2 446 | | 2 617 |
| Wealth created per employee R'000 | | 380 | | 347 |
| Weighted average number of shares | | 155 216 667 | | 162 673 657 |
| Wealth created per share in Rands | | 5,99 | | 5,58 |

Distribution of wealth created 2016



Wealth created (R million)



FINANCIAL HIGHLIGHTS

R2,062 billion

(2015: R2,038 billion)

HEADLINE EARNINGS PER SHARE

37,2 cents

(2015: 44.2 cents)

NET ASSET VALUE PER SHARE

480,8 cents

(2015: 458,6 cents)

DIVIDEND PER SHARE

17 cents

(2015: 17 cents)

CASH FLOWS FROM OPERATING ACTIVITIES

R 175,7 million

(2015: R158,6 million)

ECONOMIC PERFORMANCE

(continued)

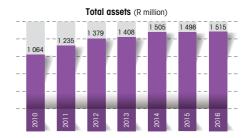
SEVEN-YEAR REVIEW

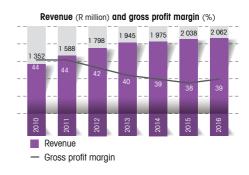
| R'000 | 2016 | 2015 | 2014 | 2013 | 2012 | |
|---|----------------------------------|----------------------------------|---|---|---|----------|
| Consolidated statement of comprehensive income | | | | | | |
| Revenue Gross profit | 2 062 413 805 955 | 2 038 353 779 485 | 1 975 314 779 411 | 1 945 419 783 845 | 1 798 012 763 114 | |
| Operating profit before once-off BEE equity transaction costs Once-off BEE equity transaction costs | 89 306 — | 108 697 — | 166 857 — | 166 411 — | 176 987 — | |
| Operating profit after once-off BEE equity transaction costs Share of profit/loss of equity-accounted | 89 306 | 108 697 | 166 857 | 166 411 | 176 987 | |
| investee net of taxation Investment income Finance costs | 79 14 631 (30 932) | 64 13 511 (30 297) | 21 12 071 (27 079) | 25 11 750 (35 418) | 34 15 222 (38 224) | |
| Net profit before taxation Taxation | 73 084 (18 889) | 91 975 (23 815) | 151 870 (41 200) | 142 768 (41 090) | 154 019 (44 517) | |
| Net profit for the year | 54 195 | 68 160 | 110 670 | 101 678 | 109 502 | |
| Annual growth (%) Total sales Operating profit after once-off BEE equity transaction costs | 1% (1 8 %) | 3% (35%) | 2% | 8% (6%) | 13% 15% | |
| Net profit before taxation | (21%) | (39%) | 6% | (7%) | 12% | |
| Margin (%) Gross profit margin Operating profit margin | 39% 4% | 38% 5% | 39% 8% | 40% 9% | 42% 10% | |
| Consolidated statement of financial position | | | | | | |
| Property, vehicles, plant and equipment Intangible assets Goodwill | 1 039 515 17 415 10 670 | 1 022 644 25 261 | 986 896 37 568 | 939 934 38 064 — | 938 715 37 362 | |
| Investments and loans Deferred tax Current assets Non-current assets held-for-sale | 2 089 4 759 440 268 156 | 1 802 3 133 444 246 951 | 2 175 4 627 473 789 97 | 104 3 167 426 836 350 | 2 414 3 196 397 627 139 | |
| Total assets | 1 514 872 | 1 498 037 | 1 505 152 | 1 408 455 | 1 379 453 | |
| Equity Interest-bearing borrowings Deferred tax Current portion of interest-bearing borrowings | 741 251 163 346 177 836 | 726 094 181 230 174 217 | 715 296 165 383 173 201 83 805 | 650 117 187 217 156 943 87 047 | 582 728 221 346 138 586 92 748 | |
| Non-interest-bearing borrowings Other current liabilities | 5 576 325 719 | — 314 523 | — 367 467 | 327 131 | 344 045 | |
| Total equity and liabilities | 1 514 872 | 1 498 037 | 1 505 152 | 1 408 455 | 1 379 453 | <u> </u> |
| | | | | | | |

The above results have been extracted from the financial statements as presented in each year and are in accordance with the relevant International Financial Reporting Standards applicable at the time.

^{*}Nominal amount.

| 1 588 315 | 2011 | 2010 |
|--|--------------------|--------------------|
| 696 441 596 847 166 415 142 372 (12 192) — 154 223 142 372 11 (13) 17 715 17 412 (34 370) (31 167) 137 579 128 604 (43 468) (37 234) 94 111 91 370 18% (1%) 8% 3% 7% 6% 44% 44% 10% 11% 828 456 704 506 31 611 25 716 — — 1 007 2 518 3 857 3 286 370 010 328 047 20 152 1 234 961 1 064 225 502 774 485 006 | | |
| (12 192) | | |
| 11 (13) 17 715 17 412 (34 370) (31 167) 137 579 128 604 (43 468) (37 234) 94 111 91 370 18% (1%) 8% 3% 7% 6% 44% 44% 10% 11% 828 456 704 506 31 611 25 716 ———————————————————————————————————— | | 142 372 — |
| 17 715 | 154 223 | 142 372 |
| (43 468) (37 234) 94 111 91 370 18% (1%) 8% 3% 7% 6% 44% 44% 10% 11% 828 456 704 506 31 611 25 716 — — 1 007 2 518 3 857 3 286 370 010 328 047 20 152 1 234 961 1 064 225 502 774 485 006 | 17 715 (34 370) | 17 412 (31 167) |
| 18% (1%) 8% 3% 7% 6% 44% 44% 10% 11% 828 456 704 506 31 611 25 716 — — 1 007 2 518 3 857 3 286 370 010 328 047 20 152 1 234 961 1 064 225 502 774 485 006 | | (37 234) |
| 8% 3% 7% 6% 44% 44% 10% 11% 828 456 704 506 31 611 25 716 — — 1 007 2 518 3 857 3 286 370 010 328 047 20 152 1 234 961 1 064 225 502 774 485 006 | 94 111 | 91 370 |
| 7% 6% 44% 44% 10% 11% 828 456 704 506 31 611 25 716 | 18% | (1%) |
| 828 456 704 506 31 611 25 716 — — 1 007 2 518 3 857 3 286 370 010 328 047 20 152 1 234 961 1 064 225 502 774 485 006 | | |
| 31 611 25 716 | | |
| 31 611 25 716 | | |
| 3 857 3 286 370 010 328 047 20 152 1 234 961 1 064 225 502 774 485 006 | | |
| 502 774 485 006 | 3 857 370 010 | 3 286 328 047 |
| | 1 234 961 | 1 064 225 |
| 194 963 98 375 120 249 111 057 | 194 963 | 98 375 |
| 84 042 73 250 | 84 042 | 73 250 |
| 332 933 296 537 | 332 933 | 296 537 |
| 1 234 961 1 064 225 | 1 234 961 | 1 064 225 |







ECONOMIC PERFORMANCE

(continued)

FINANCIAL STATISTICS AND RATIOS

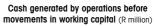
| | 2016 | 2015 | 2014 | 2013 | 2012 | |
|--|-------------|-------------|-------------|-------------|-------------|--|
| Earnings | | | | | | |
| Basic earnings per share (cents) | 35,4 | 42,1 | 66,9 | 61,5 | 66,4 | |
| Headline earnings per share (cents) | 37,2 | 44,2 | 68,2 | 63,5 | 68,0 | |
| Adjusted headline earnings per share excluding BEE costs (cents) | 37,2 | 44,2 | 68,2 | 63,5 | 68,0 | |
| Dividends per share (cents) | 17,0 | 17,0 | 26,0 | 23,0 | 21,0 | |
| Interim | 5,0 | 5,0 | 9,0 | 8,0 | 7,0 | |
| Final | 12,0 | 12,0 | 17,0 | 15,0 | 14,0 | |
| Number of ordinary shares of R0,001 each in issue: | | | | | | |
| Actual | 186 427 478 | 198 627 386 | 198 627 386 | 198 627 386 | 198 627 386 | |
| Weighted average | 155 216 667 | 162 673 657 | 165 505 874 | 165 204 702 | 164 991 563 | |
| Profitability | | | | | | |
| Operating profit margin | 4% | 5% | 8% | 9% | 10% | |
| Return on average shareholders' equity excluding BEE costs | 7% | 9% | 16% | 17% | 20% | |
| Financial | | | | | | |
| Cash generated by operations before movements in working capital | | | | | | |
| (R'000) | 187 838 | 211 896 | 275 858 | 263 931 | 262 966 | |
| Debt: equity | 37% | 39% | 35% | 42% | 54% | |
| Interest cover | 5 | 6 | 11 | 7 | 8 | |
| Dividend cover | 2,08 | 2,48 | 2,57 | 2,67 | 3,16 | |
| Current ratio | 1,03 | 1,07 | 1,05 | 1,03 | 0,91 | |
| Debtors days* | 39 | 34 | 34 | 34 | 43 | |
| Net asset value per share (cents) | 480,8 | 458,6 | 437,2 | 393,3 | 353,0 | |

^{*}Adjusted for the effects of clearing and forwarding.

| 2011 | 2010 |
|-----------------------------------|-----------------------|
| | |
| 54,5 | 50,8 |
| 56,2 | 52,4 |
| 63,3 | 52,4 |
| 18,0 | 16,0 |
| 6,0 | 6,0 |
| 12,0 | 10,0 |
| | |
| 198 627 386 | 194 436 033 |
| | |
| 172 707 357 | 179 717 904 |
| | |
| 172 707 357 | 179 717 904 |
| | |
| 10% | 11% |
| 10% | 11% |
| 10% | 11% |
| 10% 22% | 11% |
| 10% 22% 246 908 | 11% 20% 220 309 |
| 10% 22% 246 908 55% | 20% 220 309 35% |
| 10% 22% 246 908 55% 9 | 220 309 35% 10 |

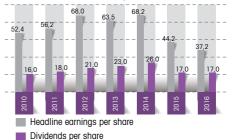
304,8

267,8





Shareholder returns per share (cents)



ENVIRONMENT

At the Value Group we are aware that our business processes can have an undesirable effect on the environment. The nature sof our operations mean that fuel consumption and the related emissions play a significant role in our carbon footprint. We recognise that is our responsibility to mitigate and limit these harmful emissions and we continuously strive to reduce our levels of pollution.

Despite the various locations from which the Group runs its operations, national processes have been successfully implemented to monitor, and reduce where possible, our consumption of limited resources.

The Group is highly dependent on the pricing and availability of fuel. Measures are in place to ensure the most fuel efficient methods are used, both to reduce costs within the Group as well as to reduce carbon emissions and the consumption of non-renewable resources.

The measures in place used to ensure fuel efficiency and manage consumption of fuel include:

- the debriefing process, which measures fuel consumption achieved after every trip against expected fuel consumption, with deviations investigated by management;
- daily automated fuel consumption comparisons across the fleet:
- vehicle utilisation and route planning techniques which are applied on an ongoing basis to ensure the optimal application of vehicle mix;
- routine servicing of vehicles which are maintained in accordance with manufacturer standards by the Group's accredited in-house workshops; and
- the process of de-fleeting older vehicles and their replacement to ensure that the Group has a modern, more fuel efficient fleet.

The "business carbon footprint calculator", an online tool on http://carbon.ecoforests.org/ is used to determine the direct carbon emissions expelled by the Group in the course of its business activities. The tool makes use of a rate of 2,63 kilograms of carbon emissions per litre of diesel and 2,3 kilograms of carbon emissions per litre of petrol consumed.

Usage in the current year decreased by 6,7% to 17 544 kilolitres from 18 800 kilolitres in 2015. We have also seen an improvement in consumption per kilometre and an improvement in carbon emissions of 2% respectively. The primary reason for the improvements in consumption is due to improved efficiencies in fuel and fleet management.

The Group is constantly monitoring fuel consumption and focus is placed on the poor performing vehicles in an effort to improve figures. The process to eliminate the older, less fuel efficient vehicles is an ongoing initiative. The Group also endeavours to utilise vehicles in the correct application and area in an effort to attain the highest levels of fuel efficiency.

An upward trend is now being experienced in the price of fuel which has prompted the Group to increase its focus on cost saving initiatives. The improvements going forward are not expected to be as significant as previous years due to the excellent efficiencies already achieved. It is therefore expected that the rate of improvement in efficiencies will diminish in the future. The Group will, however, continue with its efforts to reduce its carbon footprint.

Fuel consumption and carbon emissions are detailed in the table below.

| Fuel | 2016 | 2015* |
|--|---------------------------------------|---|
| Consumption (kilolitres) | 17 544 | 18 800 |
| DieselPetrol | 17 018 526 | 18 236 564 |
| Carbon emissions (tons) | 45 967 | 49 258 |
| DieselPetrol | 44 756 1 211 | 47 961 1 297 |
| Kilometres travelled (km'000) Improvement/(deterioration) in consumption to kilometres Carbon emissions (kg) per kilometre Improvement/(deterioration) in carbon emissions Gigajoules of energy consumed | 89 252 2% 0,52 2% 676 486 | 93 831 (3%) 0,53 (3%) 724 916 |
| DieselPetrolImprovement in energy consumed | 658 244 18 242 7% | 705 368 19 548 2% |

^{*}Restated due to revised information received during the current reporting period. The effect of the restatement is a deterioration of consumption in 2015 compared to 2014 of 3%.

ACHIEVEMENTS 2016

- Average vehicle fuel consumption (km/ ℓ) improved by 2%.
- De-fleeted approximately 187 old vehicles and replaced with modern economical vehicles.

FUTURE OBJECTIVES

• De-fleet a further 100 vehicles.

PEOPLE

At Value, we believe that our employees are our most important asset and are vital in ensuring that the Group achieves its goals. Our aim is therefore to nurture and promote our employees and to create a constructive work environment, ensuring that we have the most competent and capable individuals retained within the organisation.

The items that follow below represent the key concerns identified by the organisation, related to employees:

| RISK | MITIGATION |
|--|---|
| Skills shortages may occur preventing the Group from providing superior service. | Recruitment and selection procedures are in place to ensure that the positions are filled timeously by appropriately skilled staff. Continuous training and development is provided to existing staff members. |
| BEE transformation targets not met which may limit entry into markets. | Employment equity with respect to transformation objectives is continuously monitored. |
| Increased rates of employee turnover may result in a reduced headcount, negatively affecting operations. | Various retention strategies are in place to ensure that employees obtain maximum benefits throughout their employment. Headcount statistics per region are also monitored. Processes are continuously automated and reorganised to streamline costs and manage the effects of a reduced headcount. |
| Occupational health risks resulting in an increase in injuries and fatalities. | An Occupational Health and Safety Management system is in place. |
| Business continuity: The effect that HIV and AIDS may have on the workforce. | Educational campaigns and voluntary counselling and testing programmes continue to be conducted in the Group. The National Bargaining Council for the Road Freight Logistics Industry provides a service under its wellness fund. This service is managed by Care Workx and is funded by the Swiss government. All staff who fall under the bargaining unit by virtue of their job category contribute to the wellness fund. Employers match the contribution rate of the employees. This gives members access to the benefits that Care Workx offers, including access to free anti-retroviral medication. |
| Non-compliance with the Labour Relations Act. | Continuous monitoring of our processes and practices to ensure compliance. |
| Labour unrest and strike action may negatively affect business operations and lead to unexpected costs. | The Group openly and continuously engages with all staff and trade union representatives. |

The following sections reveal in greater detail the approach taken by the Group and its management in ensuring that the risks previously detailed do not significantly affect the workforce:

RECRUITMENT AND SELECTION

Workforce planning is an integral part of the Group's strategy and is key in ensuring that the organisation has the right level and mix of suitably qualified individuals who will be capable of ensuring that the Group's objectives are met.

The Group's recruitment policy and procedures are based on the following provisions:

- All positions are advertised internally in order to give the Group's employees the opportunity to apply for the vacant position;
- Recruitment is conducted on a competency-based level;
- Targeted selection interviewing principles are used;
- Internal and external appointments follow a transparent process;
- Fair and non-discriminatory recruitment and selection practices are the foundation of recruitment for all positions; and
- Compliance with all provisions of the Labour Relations Act (1995) and the Employment Equity Act (1998) and their subsequent amendments.

All new employees who join the Group are taken through an induction session which helps them familiarise with their surroundings and gain a better understanding of what the business does. It also helps them to understand their roles better and what is expected from them in order to make a positive contribution to the success of the Group.

The graduate recruitment programme currently in place provides opportunities for supply chain, logistics, transport and industrial engineering graduates. This programme affords them first-hand experience in this dynamic and demanding industry. Candidates are placed in real world situations, equipping them with the skills needed to progress further in their careers, whether they choose to stay with Value or move on to other organisations. Graduates play a key role in the organisation's workforce planning.

Managers conduct performance appraisals with their teams on a bi-annual basis. These meetings play a pivotal role in information gathering, both on the part of the organisation and the employee. Employees have an opportunity to voice their concerns about various aspects in their roles and the business. This in turn gives the business valuable feedback on areas that need improvement, as well as areas where we are performing well and need to continue doing so. The sessions also provide employees with feedback on their performance, and where they need to improve in order to continue making a positive contribution to the Group.

Exit interviews are a valuable tool in obtaining information from employees leaving the organisation. These sessions provide a platform for employees to provide feedback on their experiences during their time with the Group, both positive and negative. This allows Value to review and improve on work experiences for current and future employees, thereby having a positive effect on retention.

PEOPLE

(continued)

STAFF COMPLEMENT

The Group monitors the head count per region to ensure that all operations within the organisation are adequately staffed. The table below indicates the staff complement as at 29 February 2016, and the region they are employed in:

| | | 2016 | | 2015 |
|---------------|--------|-------|--------|-------|
| Region | Number | % | Number | % |
| | | | | |
| Gauteng | 1 684 | 68,9 | 1 769 | 67,6 |
| KwaZulu-Natal | 275 | 11,2 | 289 | 11,0 |
| Western Cape | 196 | 8,0 | 198 | 7,6 |
| Eastern Cape | 125 | 5,1 | 160 | 6,1 |
| Free State | 50 | 2,0 | 61 | 2,3 |
| Limpopo | 26 | 1,1 | 34 | 1,3 |
| Mpumalanga | 16 | 0,7 | 23 | 0,9 |
| North West | 39 | 1,6 | 44 | 1,7 |
| Namibia | 32 | 1,3 | 38 | 1,5 |
| Northern Cape | 3 | 0,1 | 1 | * |
| Total | 2 446 | 100,0 | 2 617 | 100,0 |

In addition, the Group utilised the services of outsourced staff throughout the reporting period.

EMPLOYMENT EQUITY

Value's transformation policies embody our commitment to ensuring employment equity across every facet of the business. The number of employees per category, gender and diversity are tabled below:

| 2016 | | Mal | е | | | Fem | ale | | Foreign n | ationals | |
|--|---------|----------|--------|-------|---------|----------|--------|-------|-----------|----------|-------|
| Occupational levels | African | Coloured | Indian | White | African | Coloured | Indian | White | Male | Female | Total |
| | | | | | | | | | | | |
| Top management | _ | _ | 1 | 7 | 1 | _ | _ | 4 | _ | _ | 13 |
| Senior management | _ | 2 | 3 | 17 | _ | _ | 1 | 5 | _ | _ | 28 |
| Professionally qualified and experienced specialists | | | | | | | | | | | |
| and mid-management | 32 | 6 | 23 | 130 | 9 | 3 | 12 | 91 | _ | _ | 306 |
| Skilled technical and academically qualified workers, junior management, | | | | | | | | | | | |
| supervisors, foremen and superintendents | 313 | 55 | 61 | 160 | 117 | 46 | 48 | 219 | _ | _ | 1 019 |
| Semi-skilled and discretionary decision making | 876 | 30 | 18 | 11 | 62 | 11 | 4 | 4 | _ | _ | 1 016 |
| Unskilled and defined decision making | 60 | 1 | _ | _ | 3 | _ | | _ | _ | _ | 64 |
| Total permanent | 1 281 | 94 | 106 | 325 | 192 | 60 | 65 | 323 | _ | _ | 2 446 |
| Temporary employees | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Total | 1 281 | 94 | 106 | 325 | 192 | 60 | 65 | 323 | _ | _ | 2 446 |

| 2015 Occupational levels | African | Coloured | Indian | Male White | African (| coloured | Indian | Female White | Foreign Male | nationals Female | Total |
|--|---------|----------|--------|---------------|-----------|----------|--------|-----------------|-----------------|---------------------|----------|
| Top management Senior management Professionally qualified | - | _ 2 | 1 | 7 13 | 1 — | _ _ | 1 | 3 6 | _ _ | _ _ | 12 25 |
| and experienced specialists and mid-management Skilled technical and academically qualified | 27 | 8 | 22 | 125 | 6 | 3 | 9 | 74 | _ | _ | 274 |
| workers, junior management, supervisors, foremen and superintendents Semi-skilled and | 316 | 56 | 59 | 203 | 141 | 53 | 51 | 266 | _ | _ | 1 145 |
| discretionary decision making Unskilled and defined | 963 | 39 | 20 | 13 | 51 | 18 | 2 | 8 | _ | _ | 1 114 |
| decision making | 43 | 1 | _ | _ | 3 | _ | _ | _ | _ | _ | 47 |
| Total permanent | 1 349 | 106 | 105 | 361 | 202 | 74 | 63 | 357 | _ | _ | 2 617 |
| Temporary employees | _ | _ | _ | _ | _ | _ | _ | | _ | | |
| Total | 1 349 | 106 | 105 | 361 | 202 | 74 | 63 | 357 | _ | _ | 2 617 |

There has been an overall decrease in the total employment numbers, with the most prominent decrease in the junior management and semi-skilled levels. Employment equity levels have, however, improved, with the Group attaining a favourable score of 8,2 compared to last year's 5.46, based on the B-BBEE integrated transport sector code.

It is likely that the Group will be scored on the revised B-BBEE codes in the new financial year. These new codes will provide a fresh set of challenges with regards to employment equity. Emphasis will be placed on black females at all levels of management with the introduction of the new codes and is therefore an area that the Group will be looking at addressing.

The Group's employment equity forum continues to review and discuss strategies to ensure employment equity principles are adhered to

PEOPLE

(continued)

EMPLOYEE TURNOVER

It is vital for the Group to ensure that it always has the appropriate mix of staff and that retention rates align with the organisations objectives. The rate of new employee recruitment and employee turnover by age group, gender and region are therefore closely monitored and the details thereof are tabled below:

| Rate of employee appointments and | | 2016 | | |
|--|--------------|-------|----------|-------|
| turnover by age | Appointments | % | Turnover | % |
| 18 – 28 years | 188 | 51.8 | 204 | 38,2 |
| 28 – 38 years | 91 | 25,1 | 149 | 27,9 |
| 38 – 48 years | 56 | 15.4 | 94 | 17,6 |
| 48 – 58 years | 23 | 6,3 | 46 | 8,6 |
| 58 – 68 years | 5 | 1.4 | 41 | 7,7 |
| Total | 363 | 100.0 | 534 | 100,0 |
| | | | | |
| Rate of employee appointments and turnover by gender | Appointments | % | Turnover | % |
| | | | | |
| Male | 179 | 49,3 | 294 | 55,1 |
| Female | 184 | 50,7 | 240 | 44,9 |
| Total | 363 | 100,0 | 534 | 100,0 |
| Rate of employee appointments and | | | | |
| turnover by region | Appointments | % | Turnover | % |
| | | | | |
| Gauteng | 218 | 60,1 | 303 | 56,7 |
| KwaZulu-Natal | 49 | 13,5 | 63 | 11,8 |
| Western Cape | 40 | 11,0 | 42 | 7,9 |
| Eastern Cape | 36 | 9,9 | 71 | 13,3 |
| Free State | 3 | 0,8 | 14 | 2,6 |
| Limpopo | _ | _ | 8 | 1,5 |
| Mpumalanga | _ | _ | 7 | 1,3 |
| North West | 2 | 0,5 | 7 | 1,3 |
| Namibia | 13 | 3,6 | 19 | 3,6 |
| Northern Cape | 2 | 0,6 | _ | _ |
| Total | 363 | 100,0 | 534 | 100,0 |

| Detect or analysis and interests and | | 2015 | | |
|---|--------------|-------|----------|-------|
| Rate of employee appointments and turnover by age | Appointments | % | Turnover | % |
| | | | | |
| 18 – 28 years | 299 | 44,1 | 205 | 30,4 |
| 28 – 38 years | 240 | 35,4 | 232 | 34,5 |
| 38 – 48 years | 109 | 16,1 | 135 | 20,0 |
| 48 – 58 years | 29 | 4,3 | 44 | 6,5 |
| 58 - 68 years | 1 | 0,1 | 58 | 8,6 |
| Total | 678 | 100,0 | 674 | 100,0 |
| Rate of employee appointments | | | | |
| and turnover by gender | Appointments | % | Turnover | % |
| Mala | 200 | F0.4 | 407 | 00.4 |
| Male | 396 | 58,4 | 407 | 60,4 |
| Female | 282 | 41,6 | 267 | 39,6 |
| Total | 678 | 100,0 | 674 | 100,0 |
| Rate of employee appointments | | | | |
| and turnover by region | Appointments | % | Turnover | % |
| Gauteng | 484 | 71,4 | 466 | 69,3 |
| KwaZulu-Natal | 62 | 9,2 | 58 | 8,6 |
| Western Cape | 60 | 8,8 | 62 | 9,2 |
| Eastern Cape | 38 | 5,6 | 39 | 5,8 |
| Free State | 8 | 1,2 | 12 | 1,8 |
| Limpopo | _ | _ | 7 | 1,0 |
| Mpumalanga | 5 | 0,7 | 9 | 1,3 |
| North West | 2 | 0,3 | 7 | 1,0 |
| Namibia | 18 | 2,7 | 13 | 1,9 |
| Northern Cape | 1 | 0,1 | 1 | 0,1 |
| Total | 678 | 100,0 | 674 | 100,0 |

The Group abides to minimum notice periods, which may become necessary due to operational changes or requirements, as specified in the Basic Conditions of Employment Act and the Main Agreement of the National Bargaining Council for the Road Freight and Logistics Industry. The following notice periods are applicable:

- One week, if the employee has been employed for six months or less;
- Two weeks, if the employee has been employed for more than six months but less than a year; and
- Four weeks, if the employee has been employed for one year or longer.

PEOPLE

(continued)

HUMAN RIGHTS

Value believes that each and every one of its employees is entitled to be treated with respect and dignity. Our aim is to ensure that employees feel respected and valued. The Group therefore upholds the provisions of the Constitution of South Africa and the Labour Relations Act and ensures that its internal processes and corporate culture are aligned as such. A proactive approach is taken encompassing the following:

- freedom of association:
- implementation of non-discriminatory labour practices;
- ensuring that the Group does not directly or indirectly use forced or child labour;
- providing access to basic health and education;
- accommodating employees' religious observances and practices;
- safe and healthy working conditions; and
- business conduct that complies with all legal requirements.

At year-end 57,5% of our employees are covered by collective agreements including the National Bargaining Council for Road Freight Logistics Industry Main Agreement.

Employees have a right to join or form trade unions and this right is recognised by Value. An open and constructive dialogue is maintained between the Group, its labour force and their representative trade unions on an ongoing basis. These lines of communication ensure that employee grievances are identified and dealt with before having any negative effects on the Group and operational continuity. The total percentage of union membership is 20,1%.

A whistle-blower line is also available throughout the Group, allowing all personnel the opportunity to anonymously report incidents of human rights violations and other grievances without fear of discrimination or victimisation.

Contracted labour providers are required to adhere to legal requirements, apply the same standards of human rights practices as the Group and to identify and resolve cases of human rights violations. Value conducts monthly audits on contracted labour providers' labour practices to ensure that their policies and principles alian with that of the Group.

EMPLOYEE WELLNESS

The Group subscribes to occupational health and safety regulations. Working conditions are monitored on a continuous basis to ensure that employees are not placed in a position that would endanger their safety or well-being. The Group strives to create a work environment that is safe, encourages good work ethic and allows for employees to reach their full potential.

"Toolbox Talk" is an initiative currently in place which allows the Group to educate its employees on a weekly basis on various health and safety issues. OHSAS 1801 management system is an occupational health and safety management system currently in place which will assist the Group in realising its health and safety goals as set out in the Occupational Health and Safety policy.

Tabled below is the current year's statistics regarding employee wellness:

| Region | Males injured | Females injured |
|------------------------|---------------|-----------------|
| | | |
| Gauteng | 33 | 6 |
| KwaZulu-Natal | 7 | _ |
| Limpopo | 4 | _ |
| Mpumalanga | 2 | _ |
| North West | 1 | _ |
| Western Cape | 2 | _ |
| Eastern Cape | 3 | _ |
| Northern Cape | 2 | _ |
| Free State | 1 | _ |
| Namibia | _ | _ |
| Total 29 February 2016 | 55 | 6 |
| Total 28 February 2015 | 78 | 18 |

^{*}There were no fatalities in the current and prior year.

HIV/AIDS

Despite the levels of awareness, HIV and AIDS have the potential to negatively affect the Group. Lower productivity of the affected employees and a possible decrease in the human resource pool means that there are potentially fewer employees able to continue working and contributing to the Group, resulting in decreased profits. A considerate working environment is required to provide personnel with testing and counselling. The Value Group therefore continues to motivate employees to attend the Voluntary Counselling and Testing sessions. Other measures include:

- staff education through workshops, posters and one-on-one sessions;
- involving top management into setting the bench mark for voluntary testing; and
- the Trucking Wellness campaign remains an ongoing initiative.

GENERAL TRAINING AND DEVELOPMENT

Employees are fundamental to the Group achieving its long-term objectives and ensuring the future sustainability of its workforce. It is therefore in the Group's best interests to contribute to the training and development of its people, ensuring that the staff complement is adequately staffed with competent and confident employees.

The Group is registered with the Transport Education and Training Authority (TETA) as well as the Sector Education and Training Authority (SETA) and is compliant with the conditions of the Skills Development Act and Skills Development Levies Act. The Group has engaged in programmes targeted at developing priority skills within the logistics environment. An in-house Driver Training Academy is on site at Value's head office as well as a 300 seat training wing equipped with state-of-the-art training equipment and dedicated trainers and mentors.

The Group has not only implemented learnership programmes for employees but has also extended this programme to include unemployed individuals. Previously disadvantaged employees who had not benefited from higher education opportunities have subsequently gained the confidence needed to improve their skills.

PEOPLE

(continued)

The salient statistics with regards to training and learnerships are tabled below:

Average learnership hours per year per employee category

| | 2016 | | 2015 | 2015 | | |
|-------------------------------|------|--------|------|--------|--|--|
| Employee category | Male | Female | Male | Female | | |
| | | | | | | |
| Professionals and legislators | _ | _ | _ | _ | | |
| Clerks | 320 | 320 | 320 | 320 | | |
| Elementary | _ | _ | 320 | 320 | | |
| Plant and machine operators | 320 | 320 | _ | _ | | |
| Craft | 320 | 320 | 320 | 320 | | |
| Service and sales | 320 | 320 | _ | _ | | |

Number of individuals enrolled into the learnership programme

| Year | Male Black* | White | Female Black* | White | Total |
|------|----------------|-------|------------------|-------|-------|
| 2016 | 79 | 11 | 104 | 10 | 204 |
| 2015 | 96 | 6 | 122 | 8 | 232 |

^{*}Includes African, Indian, Coloured and other

Number of training interventions in the current financial year

| | | Ма | le | | | Female | | | | Orand | |
|------|---------|----------|--------|-------|-------|---------|----------|--------|-------|-------|----------------|
| Year | African | Coloured | Indian | White | Total | African | Coloured | Indian | White | Total | Grand Total |
| 2016 | 104 | 64 | 21 | 144 | 333 | 910 | 60 | 42 | 155 | 1 167 | 1 500 |
| 2015 | 265 | 113 | 70 | 381 | 829 | 1 088 | 82 | 98 | 376 | 1 644 | 2 473 |

Average hours of training per year per employee

| | 2016 | | 2015 | |
|---|------|--------|------|--------|
| Employee category | Male | Female | Male | Female |
| Due for a low old a weed to a telephone | • | | 7 | |
| Professionals and legislators | 2 | _ | 1 | 4 |
| Clerks | 1 | 2 | 5 | 4 |
| Elementary | 1 | 1 | 6 | 8 |
| Plant and machine operators | 1 | 1 | 4 | 4 |
| Technicians | 2 | 1 | 9 | 7 |
| Craft | _ | _ | 8 | 8 |
| Service and sales | _ | 1 | 8 | 8 |

COMPLIANCE WITH LEGISLATION

The audit and risk committee have general oversight over the Group's compliance with laws and regulation. However, there are also specific processes in place to ensure compliance. The company secretary monitors the Group's compliance against company law and corporate governance recommendations and advises the Group on various requirements and amendments relevant to its contracts to ensure that all interactions between the Group and outside parties do not contravene any law or regulation. The human resource team is responsible for compliance with the various labour laws. The annual audit also provides comfort over certain areas such as tax law, accounting regulations, and company law.

THE VALUE CODE OF ETHICS

The Value code of ethics represents our most fundamental values. This code sets the level of conduct expected from all employees, companies and associates across the Group. Group companies and employees are required to conduct themselves with the highest levels of integrity, honesty and trust whilst at the same time being cognisant of various legal and ethical requirements. Ethical business practices are key to maintaining good business relationships and ensuring the future success of our business. We therefore do not tolerate any forms of fraud and corruption. Our core values are:

- Integrity: To be accountable for our actions, to be consistently fair to others and to be truthful and respectful.
- Honesty: To be reliable, approachable, sensitive to the needs of others, open and honest.
- Trust: To be trustworthy in our dealings and interactions with all stakeholders

REMUNERATION PHILOSOPHY AND POLICY

The Group recognises the importance of its workforce in achieving its long-term objectives. Attracting and retaining the most competent people is therefore vital to the organisation. The Group aims to offer its employees remuneration that is market-related and appropriate for the level of expertise, skill and effort required while still recognising and rewarding individual performance.

A formal appraisal process is in use throughout the Group. Individuals are rated based on their performance against set objectives as well as responsibilities specific to their role. This appraisal process occurs on a bi-annual basis. Salaries are benchmarked against market rates and market best practice, utilising various remuneration surveys. Increases are based on three elements:

- performance rating given in the appraisals
- market rates
- the Group's budget

Wage earners within the Group are governed by means of the Main Agreement of the National Bargaining Council for the Road Freight and Logistics Industry. This agreement is determined by means of the centralised bargaining within the industry.

ANNUAL BONUS PAYMENTS

Discretionary bonuses are awarded to staff members on a bi-annual basis. The first 50% of the bonus is awarded to employees based on their individual performance over the year of assessment. The remaining 50% is based on the respective divisions and companies' financial performance.

Those employees who are governed by the National Bargaining Council will receive bonuses in accordance with the main agreement of the Bargaining Council.

Senior management, comprising directors and senior heads of division qualify for participation in the incentive scheme. The amounts due in terms of the scheme are calculated by applying a percentage to the annual cost to company and are payable provided that predetermined KPIs are achieved.

EMPLOYEE BENEFITS

The Group offers a non-compulsory medical aid and a compulsory provident fund and group life cover to permanent salaried and waged employees. The Group's contribution in respect of the provident fund and group life cover amounted to R38 847 000 for the year ended 29 February 2016.

PEOPLE

(continued)

TRANSFORMATION

The Group continues to work towards its transformation goals and remains committed to bringing about true equality throughout the Group through various measures such as recruitment, training and development of previously disadvantaged groups. We have managed to retain our B-BBEE level 3 rating in 2016, which translates to a 110% procurement recognition level for our customers

We anticipate amendments to the transport sector code (in line with the revised BEE codes) which will have an effect on the Group's future BEE rating. The number of points needed to achieve a certain BEE status has increased. The Group now faces a greater challenge in meeting its transformation goals and is currently reviewing and assessing its current BEE strategy to mitigate some of the effects of the changes.

B-BBEE scorecard

| Element | Weighting | 2016 | 2015 |
|----------------------------|-----------|-------|-------|
| | | | |
| Ownership | 20 | 13,80 | 12,01 |
| Management control | 10 | 1,00 | 4,79 |
| Employment equity | 15 | 8,20 | 5,46 |
| Skills development | 15 | 13,83 | 12,90 |
| Preferential procurement | 20 | 18,64 | 20,00 |
| Enterprise development | 15 | 15,00 | 15,00 |
| Socio-economic development | 5 | 5,00 | 5,00 |
| Overall score | 100 | 75,47 | 75,16 |

The Group's score has improved marginally over the prior year. The most notable improvement has come from the employment equity element where the Group has performed favourably. There has also been a slight improvement in the ownership and skills development elements, with an increase of 1,79 and 0,93 points respectively.

The new codes will see a greater emphasis being placed on the ownership element for previously disadvantaged groups. There will also be a greater emphasis placed on black females at various levels of management. As the Group has not scored well in the management control element in 2016, this is an area that we will be looking to address with the implementation of the new codes.

Learnerships for previously disadvantaged groups are an ongoing initiative and have contributed to the increase in the skills development element.

The introduction of the revised codes will also place a greater emphasis on procurement from local suppliers and job creation and is an area that the Group will look at improving.

The Group continues to perform well under the socio-economic development element and remains committed to making a real difference in its communities. Details on the various charities and organisations supported can be found in the communities section of this integrated annual report.

COMMUNITIES

Value is committed to its communities and this is evident in the various programmes supported by the business. The Group has again performed especially well in this element. The organisation scored full points in the socio-economic development element in the B-BBEE integrated transport sector code. Details on the Group's community development projects are detailed below.

HEARTS OF HOPE

Hearls of Hope is a registered public benefit organisation based in Wendywood, Johannesburg that provides care and assistance to children orphaned by or affected with/by HIV/AIDS. Hearls of Hope own and run a fully equipped home called l'Themba, educating, housing and clothing 14 children. They wish to educate these children with the aim of being balanced, fully functioning, employable members of our society and hopefully break the cycle of poverty. The Group contributes through the payment of the school fees and associated educational costs for all the children housed at l'Themba. Costs include the purchasing of all stationery, school text books and uniforms.

BEKA – JOBURG SCHOOL OF THE BLIND

This school was founded in 2003 for blind, low vision and multiple disability children. The school offers Grade R through to Grade 7 and the teacher to child ratio is 1 to 6. The school follows the national curriculum which is adapted to the needs of the children. Beka receives no funding from the government. The Group paid the teachers' salary costs for the 2015/2016 financial year and will continue for the year ahead.

SCHOOL SUPPLIES PROJECT

The project has benefited over 80 000 children across the country. Branch managers are tasked to select a needy, deserving school or charity within their area and an official handover takes place. The Group purchased basic stationery packs in November 2015 for national distribution to the selected schools and charities in January 2016.

ST FRANCIS HOSPICE AND STEP-DOWN FACILITY

St Francis is based in Boksburg and their mission is to improve the health and quality of life of people affected by HIV/AIDS in various stages. St Francis operates two clinics, one at Boksburg and another at Reigerpark, offering free testing, counselling and care to patients and community members. In the last two years they have screened 5 000 people and are administering ARVs to 1 300 community members. The Group made a monthly financial donation to the facility to assist with their associated running costs for the 2015/2016 financial year.

VALUE LOGISTICS – FAST ONE CYCLE RACE

The Value Logistics Fast One celebrated its 20th anniversary this year and saw a dramatic increase in the number of entrants since 2014. This event takes place at Midvaal Raceway in Meyerton and is a premier seeding event for the Cape Town Cycle Tour. The scenic route of 106 km trails past the Vaal Dam and Suikerbosrand Nature Reserve. Rotary South Africa is the organiser of the race and all proceeds raised are used for charitable projects.

